Eileen Fisher DID THAT



Background Info

- American Clothing Designer and Founder of Eileen Fisher
- Born June 6, 1950 in Illinois
- Founded in 1984 in New York





Inspiration

- Her love for sustainability (Fashion Industry is 2nd pollutor next to oil industry)
- Wanted simple and chic pieces that were flattring
- Grew up with her mom sewing and creating clothes
- Fabric stores with Mom
- The Japanese Kimino

But Fisher is not in the fashion business. "We're in the clothing business," she says. "The word 'fashion' connotes fast-paced and planned obsolescence, the throwaway culture. That annoys me." She winces at the thought. We're sitting in

While Creating her Business/Complications

- Anxiety
- Committing to a booth bc fear of rejection
- No name, no fabric nothing. Just designs on paper (4 designs)
- Free lance graphic designer
- Constantly traveling
- Language barrier



Her Personal Life

- She went to a Catholic school
- Was a math major switched to interior design
- She had her son Zac and sasha a year later
- Turning point: meeting Susan Schor
- Sold her company to her employees through a employee stock ownership plan
- Currently head creative designer at Eileen Fisher

Process and Funding

- Funded by American Express
- 1. Have an idea
- 2. Get feedback and think of opportunities and budget
- 3. Build product
- 4. Get feedback and make adjustments till it is perfected
- 5. Write business plan
- 6. Decide on a legal entity
- 7. LAUNCH IT

ME :)

- Why I choose her : recognisable name
- I didnt know she went was a free lance graphic designer
- Background moves others about having to find the perfect life
- Seize every opportunity you get because you dont know what the future holds